

Details at  
[www.paasd.com](http://www.paasd.com)

## TIME TO REGISTER FOR CLASSES!

January 15 & 16, 2020

Go To the **EDUCATION** tab of [www.paasd.com](http://www.paasd.com)

Send a Check or Pay By Credit Card

Mail Checks to: PAASD, PO Box 7742, Rapid City, SD 57709

ASFMRA MEMBERS: ENTER asfmra IN THE COUPON CODE AREA.

Register at  
[www.paasd.com](http://www.paasd.com)

Wednesday, January 15, 2020

### PAASD Will Sponsor 7-Hours of Education

**4 Hours — 8:00AM to 12:00 Noon**

#### **VA Home Loan Guaranty Program for Real Estate Professionals**

Provider: Department of Veterans Affairs, St. Paul Regional Loan Center

VA Home Loan Program for Real Estate Professionals will provide new and experienced appraisers, REALTORS, and lenders with a base knowledge of the Department of Veterans Affairs (DVA) guiding policies behind the Home Loan Guaranty Program for Veterans. The course includes a general overview of the DVA and their multiple divisions and services for Veterans. The course will provide an introduction and overview of the Home Loan Guaranty Program's guiding documents including the VA Lenders Handbook (VA Pamphlet 26-7) as well as applicable VA Circulars that update or clarify new policies and procedures.

**LUNCH: 12:00—1:00PM**

**3 Hours — 1:00PM to 4:00PM**

#### **The Residential Marketplace – Expectations in Appraisals, Evaluations & Alternatives**

Instructor: Douglas A. Potts, MAI, AI-GRS

Is the era of the traditional residential appraisal at an end? Will evaluations, hybrid appraisals and AVMs dominate the future and permanently constrain the residential appraisal profession as we know it? This seminar will recap the fascinating and convoluted history that got us to "now," summarize the current regulatory environment and economic marketplace, and consider the future of the profession with an emphasis on future threats, relief and opportunities.

**Sign-In: 7:30 AM**

VA seminar is approved for 4 hours of CE from the SD Appraiser Certification Program and the SD Real Estate Commission  
Doug Potts seminar pending approval from the SD Appraiser Certification Program and the SD Real Estate Commission

Both seminars constitute a one-day seminar - 7-Hours of CE credit will be given.



**Registration Fee for 7 Hours of Continuing Ed  
Breaks and Lunch Included**

**Early Bird Price:**

**Members of PAASD and ASFMRA—\$150**

**Non-Members—\$275 \*\* includes 2020 PAASD Dues**

**After January 6, 2020, Add \$25**

**ASFMRA MEMBERS: ENTER asfmra IN THE COUPON CODE AREA.**

*Get ready for the Wednesday Night  
Fund-Raising Auction!!!!*

Thursday, January 16, 2020



### **The 2020-2021 7-Hour National USPAP Update Course**

Sponsored by **PAASD** and the **SD Chapter of ASFMRA**

Instructed by: Craig Steinley, SRA, AI-RRS



**American Society  
of Farm Managers  
& Rural Appraisers**  
SOUTH DAKOTA CHAPTER

**Early Bird Registration: Members of PAASD and ASFMRA—\$195**  
**up on site**

**Materials included—pick**

**Non-Members—\$320 \*\*fee includes one year membership in PAASD—a \$125 value**  
**After January 6, 2020, add \$25**

Sign-In: 7:00 AM

Class: 8:00 AM to 4:30 PM

Lunch: 12:00 p.m. to 1:30 p.m. (PAASD membership meeting and election during lunch)

**Approved for 7 Hours of Appraiser CE in all surrounding states**

**Approved for South Dakota Real Estate Commission CE—7 Required Hours**

**Class Location: Arrowwood Cedar Shore Resort— 605-734-6376**

**Chamberlain, SD (I-90 at Exit 260 — Oacoma Exit)**

**Room Block under "Professional Appraisers" <http://bit.ly/2P6UFq6>: Booking Link**

**Questions? Call or email Bev Luke, Executive Secretary — 605-381-9415 or [bkluke@rushmore.com](mailto:bkluke@rushmore.com)**